

# **GTL AS AN OPTION FOR MONETIZING THE NATURAL GAS FROM PRE-SALT**

**Rio Pipeline 2019 – EPE Stand**

**Claudia Maria Chagas Bonelli**

Natural Gas Analyst

Rio de Janeiro, RJ  
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Empresa de Pesquisa Energética  
Ministério de Minas e Energia



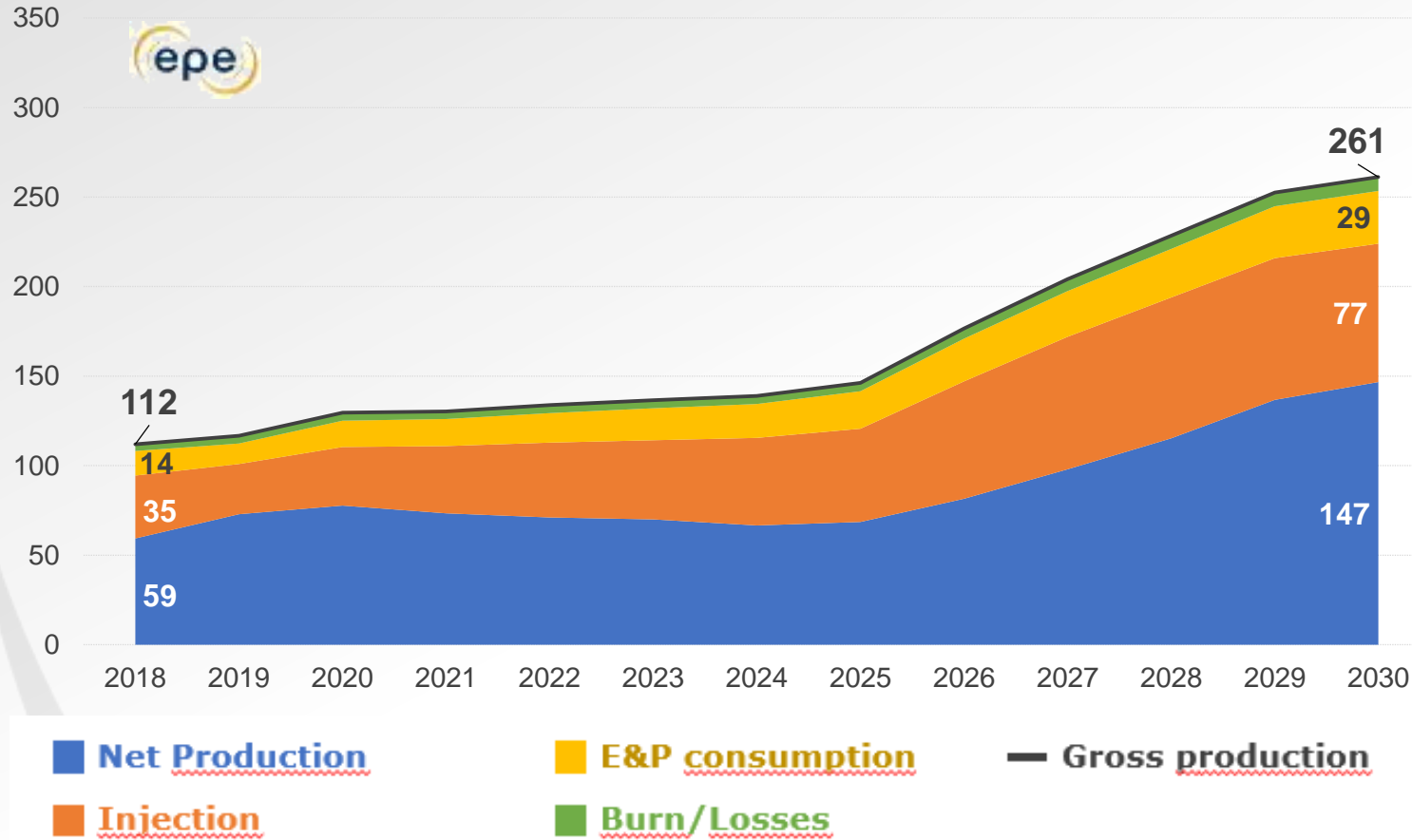
# Agenda

- Introduction
- Monetization strategies via FGTL
- Case Study
  - Technical and economic assumptions
  - Results
  - Discussion – pros and challenges
- Final remarks



# Introduction

## Natural gas gross and net production (MMm<sup>3</sup>/d)



- Most of the increase in NG production will come from **pre-salt**
- **High** injection rates

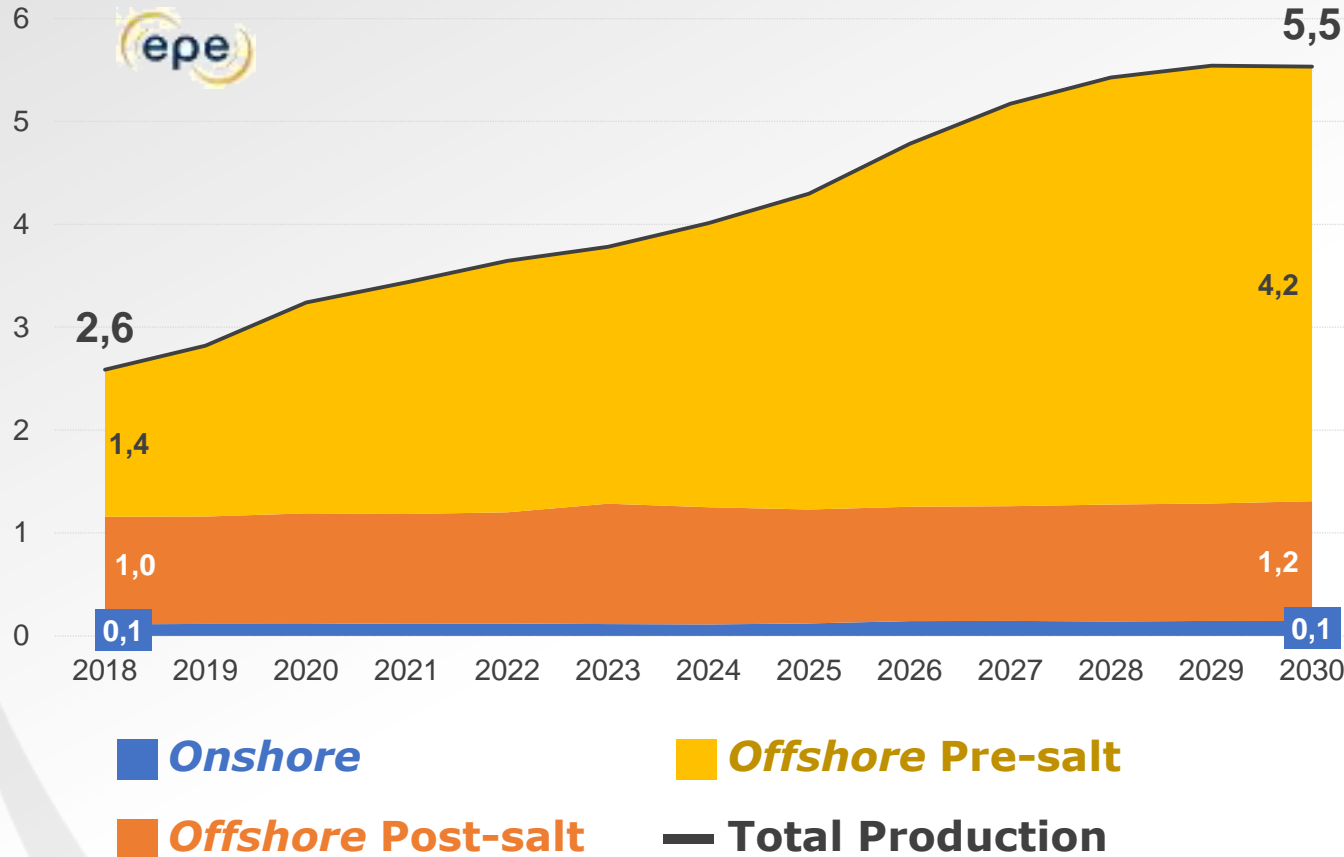


**FGTL**

Source: EPE.

# Introduction

## Oil production by exploration environment (million barrels per day)



▪ Brazil will be one of the largest producers and exporters of oil in world

▪ However, it is estimated that Brazil will continue to be a net importer of fuels, mainly **naphta** and **diesel**

↓  
**FGTL**

Source: EPE.

# Introduction

## FGTL technology



production of low sulfur  
petrochemicals – IMO  
2020



There are no FGTL facilities in the world yet, although GTL onshore technology is already well established.

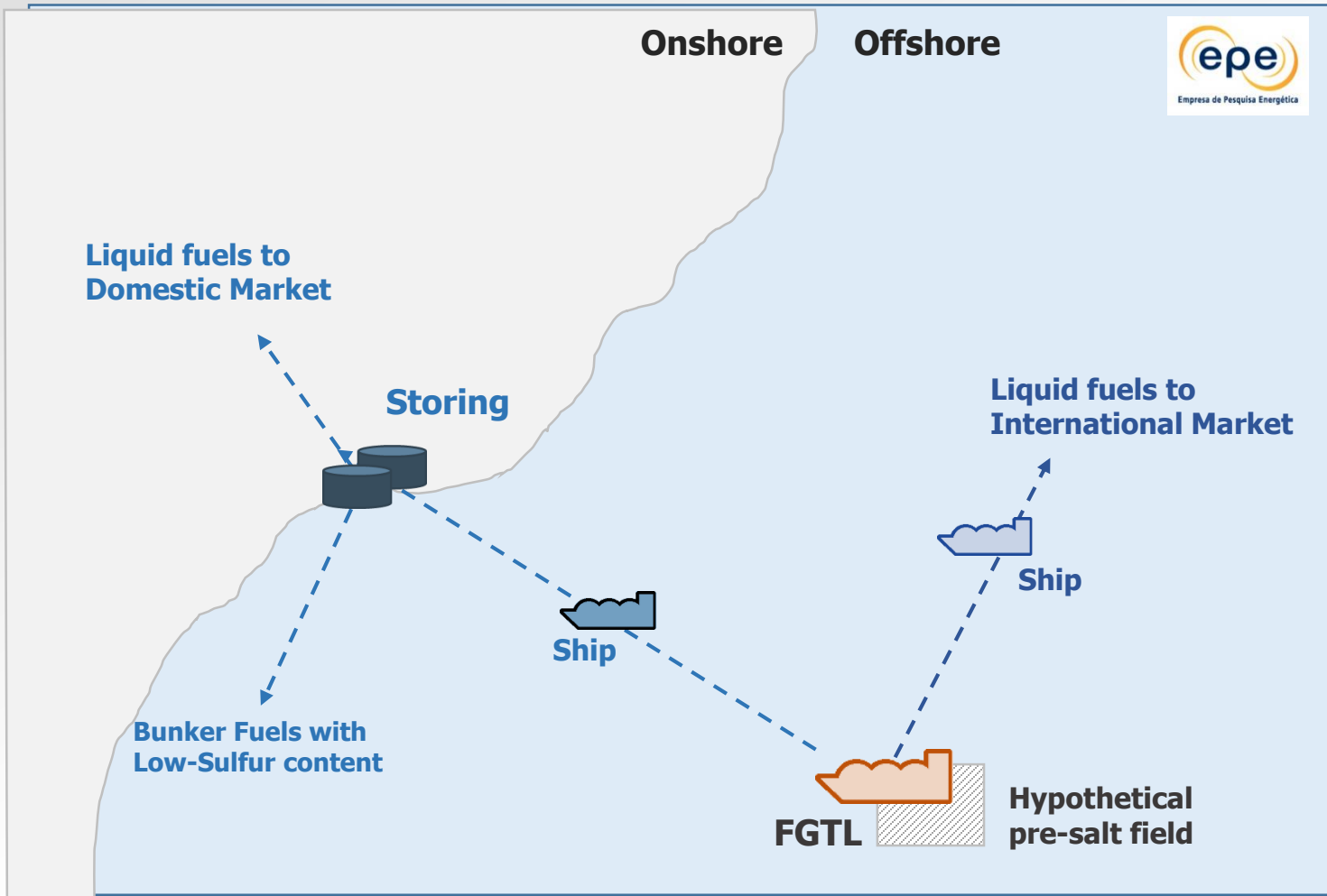


Pearl GTL -capacity of 140.000 bbl/d liquid fuels  
Source: Shell

<sup>1</sup> Chemical reaction with water vapor and CO<sub>2</sub>

<sup>2</sup> Fischer-Tropsch process

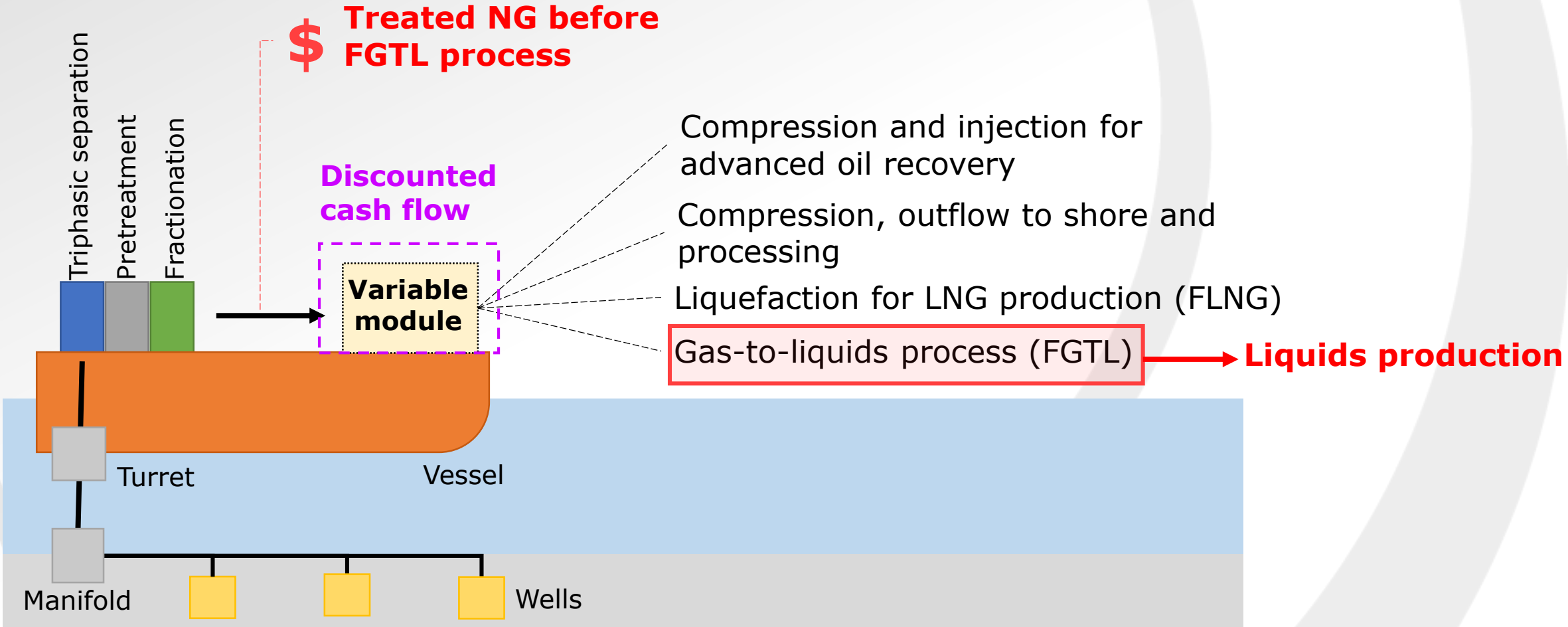
# Monetization strategies via FGTL



Source: EPE.

# Case study

## Benchmark for price analysis of FGTL project



Source: EPE.

# Case study

## Technical and economic assumptions

### Technical assumptions

Capacity of liquid fuels production*	19.680	bbl / day
Conversion Rate	283	m <sup>3</sup> NG / syncrude bbl
Construction period	3	Years
Operation period	12	Years

### Economic assumptions\*\*

CAPEX	805	MMUSD
OPEX	8.8%	CAPEX / year

### Taxes and Fees

WACC	10%
Income Tax (IR)	25%
Social Contribution on Net Income (CSLL)	9%

\* Corresponding to approximate production of pre-salt fields – 5,6 MMm<sup>3</sup>/d

\*\* Cost estimates were adapted from onshore GTL costs data using a marinization factor

Source: EPE, based on ETIM (2007).



# Case study

## Composition of FGTL plant products and their sales prices

Product	Fraction <sup>1</sup>	Market Price <sup>2</sup> (US\$/bbl)
Diesel ULSD	37.5%	82.39
Kerosene	37.5%	94.88
Nafta	20%	52.53
GLP	5%	28.41


<sup>1</sup> Based on Oryx GTL onshore plant composition of products

<sup>2</sup> Market prices consulted from ANP data

Source: EPE, based on ANP (2019a); ANP, (2019b), GLEBOVA, (2013).


# Case study

## Results

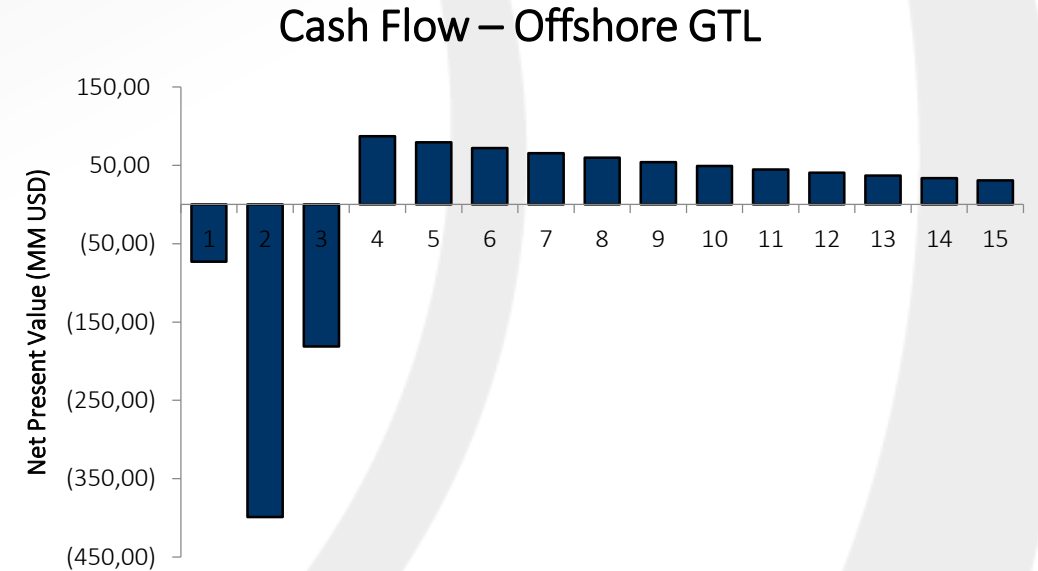


**GAS-TO-LIQUIDS FACILITIES COST EVALUATION SYSTEM**

PROJECT DATA - FILL WHITE-COLORED CELLS



Feed	Products + Fraction Reference (Select)	Plant production capacity	onshore	offshore
5,57 <small>MM m3 / day</small>	GTL ORYX <small>▼</small> Diesel 0,375 Kerosene 0,375 Naphtha 0,2 LPG 0,05	19670 <small>bbbl / day</small>	CAPEX 619 <small>MMUSD</small>	CAPEX 805 <small>MMUSD</small>
Project duration 15 <small>years</small>		Revenue estimations 542,98 <small>MMUSD / year</small>	CAPEX per unit 31469 <small>USD / bbl/day</small>	CAPEX per unit 40910 <small>USD / bbl/day</small>
CALCULATE BREAK-EVEN OF NATURAL GAS			Gas Break-Even 4,65 <small>USD / MMBtu</small>	Gas Break-Even 3,67 <small>USD / MMBtu</small>



Gas-to-liquids cost evaluation system - **SAGTL**

# Case study

## Results

**Break-even prices for treated natural gas - before liquefaction stage**



**US\$ 3.67 / MMBtu**

*Offshore GTL*

**Break-even price range for pre-salt natural gas\* (CO<sub>2</sub> content up to 10%)**

**US\$ 2.0 to 5.00 / MMBtu**

compatible

Several fields whose NG price would be < US\$ 3.67/MMBtu



**FGTL strategy economically feasible, under the conditions studied**

\* Even after outflow to land and processing in NGPP, with sale of liquids

# Case study

## Discussion

### Why FGTL? - Pros



Production of high purity fuels, reduced in content of sulphur.



Reduction of imports of liquid fuels and natural gas injection.

### Why FGTL? - Challenges



FGTL application has not been yet applied in offshore environment



There are technical challenges inherent to GTL adaptation in pre-salt environment, with adverse meteo-oceanographic conditions

- height limits for shipping towers
- required dynamic stability of some equipments

# Case study

## Discussion

### Why FGTL? - Challenges



FGTL market is pushing toward small-scale and modular units

- Compact GTL's modular plant
- Calvert Energy Group /OxEon modular GTL



Commercial demonstration plant, designed to operate on a FPSO unit

Source: Compact GTL

# Final Remarks

- ✓ The break-even value of an **FGTL unit** was calculated and resulted in **US\$ 3.67/MMBtu**.
- ✓ However, the FGTL application needs to be further studied mostly due to adverse **meteo-oceanographic conditions of pre-salt**.
- ✓ Estimates of CAPEX and OPEX used were based on literature sources and **may vary** given the specificities of the projects.

# Claudia Maria Chagas Bonelli

Division of Oil, Gas and Biofuels Studies  
Oil and Gas Department

E-mail: [claudia.bonelli@epe.gov.br](mailto:claudia.bonelli@epe.gov.br)

Telephone: +55 (21) 3512-3299

Avenida Rio Branco, 1 - 11º andar  
20090-003 - Centro - Rio de Janeiro  
[www.epe.gov.br](http://www.epe.gov.br)



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